

RMD News

The Rotational Molding Division of SPE Newsletter



1st Quarter 2016

Volume 16 Issue 1



The North American Rotational Molding Business: Trends Influencing Strategies for Future Growth



"Roto In Motion"
June 5-8 2016
4Spe.org/rotomolding2016



In the News:
Bruce Muller
Honorary Board
Member

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Chairman's Message



Greetings Fellow Rotational Molding Division Members,

2016 started out as a very exciting and busy year, and all signs indicate it will continue throughout. With TOPCON, "Roto in Motion", on the horizon, our TOPCON Chair, Larry Whittemore, has been working and planning non-stop. The speakers and presentations he has lined up will be something you won't want to miss.

ANTEC will be held in Indianapolis, Indiana, this year from May 23 to May 25. Denis Rodrigue informs us there were six rotational molding papers submitted this year, and there are only five time slots available. To me that's a good problem to have - growing pains.

April is election month for SPE officers. The voting dates are as follows:

April 4 for President Elect

April 11 for Senior Vice President

April 18 for Vice President

Information on the nominees for these posts is available on the SPE website. All voting is online this year, so show your support for our SPE and vote.

The Rotational Molding Division will again be presented the Silver Pinnacle Award at the ANTEC meeting for technical achievements and superior member outreach programs. My thanks to Larry Schneider for taking charge of submitting the application and to SPE for granting the award. This is much appreciated.

See you all at TOPCON.

Newsletter Comments/Questions? Contact:

Sponsorship: Russ Boyle at russ.boyle@gulfviewplastics.com or call (727) 379-3072

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Meet Our Members

Tom Innis President at Avantech

Tom Innis is president of Avantech, a leading supplier of molds to the North American rotomolding business. Tom has has been involved in the rotational molding industry for almost two decades. A graduate of the University of Wisconsin-Madison and La Universidad Ibero-Americana in Mexico City, Tom leverages his knowledge of international business, multilingual skills, leadership, and sales and marketing experience to help drive Avantech and the global rotomolding industry for-



ward. In addition to his tenure in the rotational molding sector, Tom has held leadership positions in the transportation, pharmaceuticals and steel industries. A native of Madison, Wisconsin, he currently resides in the Northeast Ohio community of Chagrin Falls with his wife and daughter. In his free time he enjoys long-distance running, guitar playing, and traveling with his family.

The Rotational Molding Division endorses the leading magazine for rotational molding information - Rotoworld. See www.rotoworldmag.com or call 512.894.4106.



In The News

Bruce Muller Honorary Board Member



Russ Boyle presenting Honorary Board Member plaque to Bruce Muller



Bruce and Sheri Muller

Russ and Donna Boyle traveled to Palm City, Florida on December 15, 2016 and presented Bruce Muller with Honorary Board Member status on behalf of the Rotational Molding Division. This is the first time that this membership status has been given to any member of the Division. This board member grade is given to an individual who has made significant contributions to the Division and allows him or her to participate on the Division's governing board. Bruce joined the Society of Plastics Engineers in 1969; he is a founding member of the Division, past Division councilor, past Newsletter Sponsor/Solicitation Chairman and chaired TOPCONS for the Division in2002, 2005, 2010, 2012 and 2014. He was a speaker at a rotational molding conference in Shanghai China in 2008. Bruce was given Fellow member grade of the Society of Plastics Engineers in 2006 and was awarded the Division's Past Presidents Award for Lifetime Contribution to the Division in 2012.

Industry News: New PCRS Rotomolding Report

The North American Rotational Molding Business: Trends Influencing Strategies for Future Growth

By Peter Mooney

Plastics Custom Research Services (PCRS) has been tracking developments in the North American rotational molding business for over two decades, researching and publishing reports roughly every 3 years since 1995. These reports bring together data relating to important trends in the nature of the business as well as in the machin-



ery, molds, plastic materials and additives used in this unique process. PCRS also conducts a survey of rotomolders and their machinery/mold/material suppliers to gain their perspectives on trends influencing past and likely future growth.

One of the key trends studied of course is growth of the regional rotomolding business. Rotomolders today supply component parts and final products to customers in all the consumer and industrial durable goods manufacturing industries. Their sales grew strongly in the 1990s and through the 2000s. The Great Recession of 2009 interrupted that growth trajectory. However, rotomolders recovered from that setback better than alternative structural plastic part processors with whom they compete. Over the period 1994-2014 rotomolders enjoyed average annual sales growth of 5.4%. Officials in the companies surveyed report average annual sales growth of 3.7% in 2015, and they anticipate a return to the former 5.4% growth pattern out to 2020.

Restoring the former rotomolding sales growth dynamic hinges on future trends in a number of key variables. They include the following:

- growth in rotomolders' major markets and applications
- the rotomolders' infrastructure (machines, molds and labor force)
- the rotomolders' resin menu
- increasing demand for value-adding secondary operations
- labor efficiency (the employees/machine ratio)
- labor productivity (sales per employee)
- the shifting location of the population and OEM facilities
- the conversion of metal and other traditional materials to plastics
- the rotomolders' competitive position in that conversion process

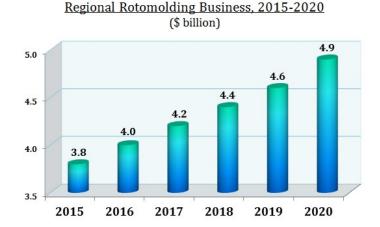


Submit your news story or technical article to the RMD Newsletter!

The submission deadline for the next addition is March 1st.

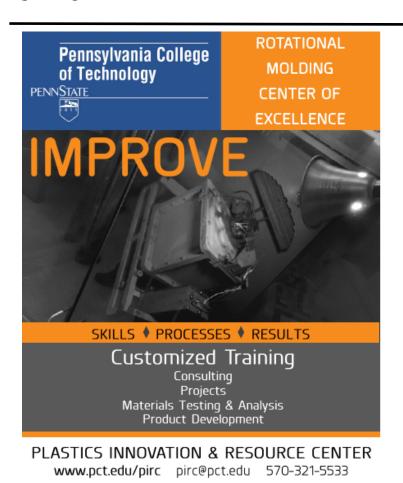
Industry News Continued from Page 5

Along with opportunities to address new applications and markets there are challenges to be faced. The rotomolding process is labor-intensive, so ways must be sought to continually raise labor efficiency and productivity. The resin menu is limited compared to those of alternative structural plastic part processors, so it is incumbent on the rotomolding community to pool resources to develop additional rotomoldable commodity and engineering resin grades. Customers are demanding more valueadding secondary operations, and physical part prototyping is giving way to 3D printing to speed time to market. Rotomolders have diversified the markets they serve. Going forward they need to also diversify their processing methods in order to broaden their customer base.



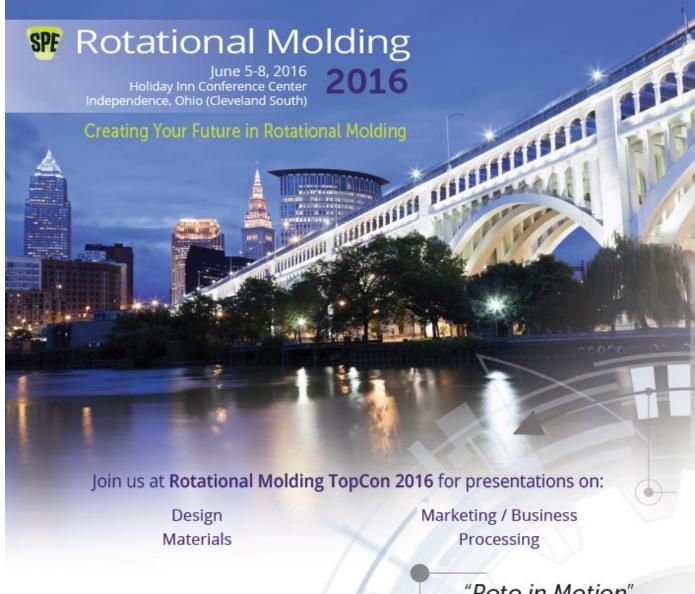
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For more information please contact Peter Mooney at PCRS via phone (336 998-8004) or email (plasres@AOL.com)



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Industry News



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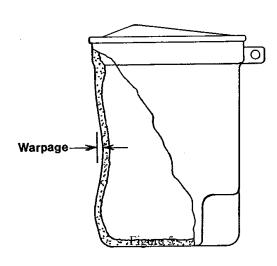


WARPAGE CONSIDERATIONS

By: Glenn Beall

Editor's Note:

This is the fourth in a series of twenty-six articles that will review how to design rotationally molded plastics parts and products. We look forward to publishing these articles over many issues. This is a great opportunity for newcomers to the community as well as an always appreciated chance for review of important information.



Rotationally molded parts are produced in hollow molds without cores. The inside surfaces of the parts are free-formed in this open molding process. During the cooling portion of the molding process the plastic material contracts or shrinks. Shrinkage of these hollow parts allows them to pull away from the cavity before the material has cooled enough to be strong enough to retain its shape. This condition encourages large, flat surfaces to warp as shown in Figure 5.

This type of warpage comes as a surprise to engineers who are accustomed to designing parts for closed-molding processes such as injection molding, structural foam, and reaction injection molding. Engineers who are not familiar with rotational molding can be guided by following the industry recommended flat panel warpage standards listed in Table 2.

TABLE 2 Flat-Panel Warpage Standards for Commonly Molded Materials in ±cm/cm and in./in.

Plastic Material	Ideal	Commercial	Precision
PE	0.050	0.020	0.010
PP	0.050	0.020	0.010
PVC	0.050	0.020	0.010
Nylon	0.010	0.005	0.003
PC	0.010	0.005	0.003

The "ideal" warpage standard can normally be achieved with no additional cost. The "commercial" standard requires special care and may or may not result in a longer molding cycle and added cost. The "precision" standard will almost always be the most costly of the three ranges. The best design is, therefore, the one that can accommodate to "ideal" warpage standard.





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You can find a thorough list of events worldwide for the plastics industry at:

.http://www.4spe.org/training/eventcalendar.php

Shrinkage-related warpage can be significantly reduced or eliminated by pressurizing a hollow part during the cooling part of the molding cycle. This internal pressure forces the part to cool while being held in contact with the cavity. Forcing the part into contact with the cool cavity has the added benefit of reducing the time required to cool the part. Cooling with internal pressure also reduces part-to-part dimensional variations. The use of pressurized air or inert gas has many benefits, but not all molding machines are equipped for this type of molding.

A simpler approach to discouraging the warpage of large, flat surfaces is to avoid designs of that type. If flat surfaces cannot be eliminated, they can be strengthened to resist warpage with the use of stiffening ribs, steps, crowns, and domes as illustrated in Figure 6. In this case a large, round, flat-topped tank has been redesigned to resist warpage. A dome as small as 0.015 cm/cm (0.015 in./in.) is enough to discourage warpage, but the larger the doming or crowning, the less warpage there will be.

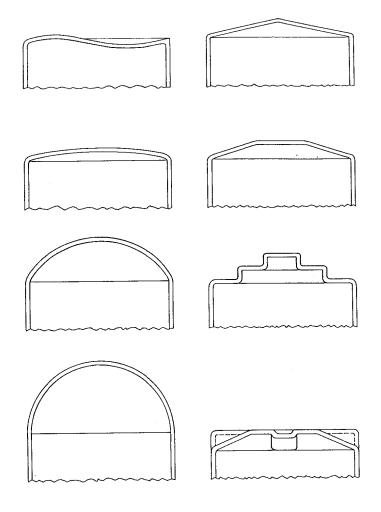


Figure 6

Glossy surfaces that reflect light, exaggerate the appearance of a warped surface. Deeply textured surfaces do not reflect light and this makes warpage less noticeable. Incorporating a graphic or engraving on a flat surface has the same effect.

This article is a condensed extract from G. L. Beall's Hanser Publishers book entitled "Rotational Molding Design, Materials, Tooling, & Processing" available at hanser@ware-pak.com or phone (877) 751-5052.





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Respectfully submitted

Russ Boyle

By

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